



Business Education Council

LINKING BUSINESS AND EDUCATION

Classroom to Careers

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Wyoming CSD
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WCCH
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John Witkowski
Five Star Bank

James Knowles
Warsaw CSD

Patricia Chaya
GCC, Warsaw

Donald O'Geen
WYCO First ADA

Doug Patti
Town of Attica Supervisor

BEC Staff:

- Linda Leblond**, Executive Director
- Kelly Ashcraft**, Program Coordinator



*June is
Dairy
Month*

Certificate Ceremony set for June 16th at Perry Middle School

A series of 5 forty minute classes in Brent Gillett's math classes will introduce all 8th grade students at Perry M S to the Business Education Council's Employability Certificate. Students began part one of the two part program on May 11th having Linda Leblond, Executive Director of the BEC and Katherine Waite, M S Principle explain to the students the challenges that face them in the current job market. Leblond stated "competition is higher now then ever and that is why it is so important to sharpen your work skills to be a good employee". Students will learn the importance of positive first impressions and being prepared. Upon completion of part one, students will be presented a BEC certificate of participation from School Superintendent & BEC Board Member, Dr. Stavisky and Linda Leblond for completing a job application, communication skills and mock job interview. Business Owner and BEC Board Member, Jeff Fitch will talk to the students about what employers are looking for in a good employee and the importance of the program they participated in.

Students will continue part two of the program in 9th grade to earn the full Employability Certificate.

The BEC supports careers in Agricultural

On June 4th from 5:00—8:00pm at the Perry Village Park the Business Education Council will be participating in the 2010 Dairy Fest facilitated through Cornell Cooperative Extension.

Stop by our booth and see some of the programs we bring to students throughout Wyoming County and our DVD on Farm Facts.

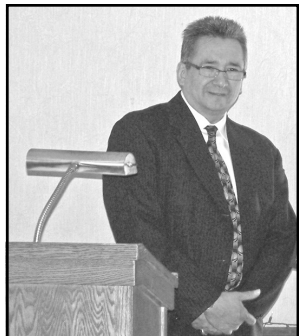
BEC Partners with Wyoming County YMCA's Summer Recreation

Elementary & Middle school students attending the summer recreation program in Perry will be extending their learning opportunities while participating in a six week volunteer led Junior Achievement Program. JA "More than Money", sponsored by Five Star Bank and Morton Salt brings a variety of hands-on activities and technological supplements to support differentiated learning styles, Students will develop a better understanding of the relationship between what they are learn in school and their successful participation in a worldwide economy. JA More than Money will show students how to manage a bank account and experience the flow of money using a flow chart using income and expenses. They will learn how to identify a business they could start or jobs they can perform to earn money. At the end of the program, students will earn a certificate of Achievement and Top Shop CD-ROM, an interactive simulation that allows students to select a business, create a business plan and respond to business scenarios and challenges. If you want more information about the program or are interested in volunteering, please contact Linda at the Business Education Council (585) 237-3010 ext. 111 or e-mail llblond@rochester.rr.com



Business Education Council

Linking Business and Education



A Message From The President Bryce Thompson

As we reflect back on the 2009-2010 school year, the Wyoming County Business Education Council continued to provide meaningful career exploration, field trips to businesses and training for our students as they contemplate their individual career choices. The B.E.C. works with businesses to identify skills, knowledge, and experiences they feel are important to have when entering the workforce. The schools implement the Career Development Occupational Studies (CDOS) standards in the classroom. The B.E.C. bridges the needs of businesses with the curriculum of schools and develops activities, training sessions and lessons that will strengthen the skills of the students as they enter the workforce. This past year, students all across Wyoming County were given the opportunity to refine these skills and gain meaningful experiences as they visited and talked with numerous business leaders. We must continue to build upon our successes and be attentive to the changes and demands in the business world. Our students are our future and we must provide the opportunities for them to explore and develop the confidence to be successful. Thank you for your continued support in this rewarding and important role of preparing our youth for their future. Our youth are our most valuable investment.



On Behalf of the BEC Board of Directors and staff, we want to express our sincere appreciation to Bryce Thompson as his two year term as Business Education Council President comes to a close.

Your commitment to the Council and the youth of Wyoming County is immeasurable. We are reassured of your support as you will continue on the Board of Directors as Past President.

Again, Thank you!

Election of BEC President, Mark Balling

Please Join us in as we welcome newly appointed Business Education Council Board President Mark Balling.



Mark, Senior Vice President, Bovis Lend Lease LMB, Inc. has served as BEC Vice President 2008-2010 and as a Board Member since 2003.

Bovis Lend Lease is one of the world's leading project management and construction companies operating in more than 30 countries worldwide and employing over 7,500 people.

A Corporate member of the Business Education Council since 2003 Bovis has provided employees to participate in several program presentations including career days and classroom career speakers.

Our Mission

To Encourage the Partnership between businesses, Education, and the Wyoming County Community that will prepare our young people to be productive members of the workplace.

29th Annual Breakfast and Awards Celebration is a Notable Success

On May 7th the Business Education Council's President, Bryce Thompson of Attica Central School highlighted businesses, schools and agencies for another successful year of partnerships. In addition, the event concluded with the election of BEC Board Members, Officers and amendment to the BEC's By-Laws. More than 100 guests were in attendance held at the Byrncliff Resort and Conference Center in Varysburg.

Emcee, Donald O'Geen, Wy Co 1st Asst. District Attorney introduced students and community volunteers to highlight the programs, share their experiences and provide testimonials expressing the value of participating in the BEC's programs.

Junior Achievement (JA)- John Wheeler, volunteer from The bank of Castile and Stephanie Dueppengiesser, student at Perry CSD both shared their views of the "Success Skills" JA program. This was a learning experience for both and recommend this for future business classes.

The Young Entrepreneurs Academy (YEA) : Brock Wilkinson and co-owner Zach Yetzer of TuneZest a web-based social networking site, one of Wyoming County's newest businesses made their pitch to the group and explained their business plan and marketing ideas.

Market Research Study- Jim Pierce, President, Wyoming County Business Center explained the community based survey of Wyoming County residents to help develop strategies for strengthening the local economy and to help support the success of entrepreneurs. A copy of the survey was made available to guests.

Students and businesses were presented with certificates of recognition from Assemblyman Daniel Burling and the Business Education Council.

In addition to the program highlights, the BEC paid tribute to the 2010 winner of the "Outstanding Partner in Education" the award went to The bank of Castile. The Business Education Council and The Bank of Castile began their partnership in 1991 when they became a BEC member. This relationship has developed into a valuable collaboration for numerous reasons. The funding revenue assists the BEC in providing students with business fundamentals through workforce learning programs and activities. Employees contribute numerous volunteer hours in and out of the classroom and have participated in

BEC programs such as, Young Entrepreneurs Academy, Junior Achievement, Career Day, Job Shadows and more. This award recognizes The Bank of Castile for their dedication and service to the Students of Wyoming County.

Emcee, Don O'Geen



Outstanding Partner in Education
2010

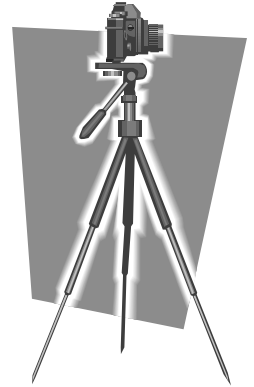


Linda Leblond, BEC Executive Director;
Bryce Thompson, BEC President; Brianna Stone and Mark Merrill, The Bank of Castile



Owners' Zach Yetzer and Brock Wilkinson

Photo Gallery



John Witkowski,
Executive Vice President
Five Star Bank



Stephanie Dueppengiesser,
Student, Perry CSD
JA Program



Wyoming Central School,
Mock Interviews



2010 BEC Annual Breakfast



Jim Pierce, President
Wyoming County Business Center
Market Research Study

Junior Achievement, Pioneer CSD
Sandy Pirdy, CreekSide Fabrics & Quilts



John Wheeler, The Bank of Castile
BEC Breakfast,
Junior Achievement at Perry CSD



Business Investor Panel, Young Entrepreneurs Academy YEA!
John Witkowski, Five Star Bank; Rob Fontaine, Upstate Door;
Joe Robinson, Robinson & Hackemer Funeral Home;
Rick Fish Jr., Complete Payroll Processing;
Mark Merrill, The Bank of Castile



Classroom to Careers

Sponsored by: Genesee Valley Educational Partnership; Wyoming, Livingston, Genesee Business Education Agencies and the GLOW Workforce Investment Board



March 9, 2010 Julie Donlon, Director of Instructional Programs, Genesee Valley Educational Partnership, welcomed 40 teachers and business leaders from across the GLOW region attending the 1/2 day free workshop at the Charles G. May Center in Mt. Morris. An Asian theme lunch was prepared and presented by the students from the culinary arts program to get the event started. The outline of the program included a networking café where the attendees had an opportunity to share what school to work activities are being practiced in their districts and explore what resources are available to help develop career development standards. This information was then shared among the participants at round table discussions to help identify the different community resources available to them. As part of the program, Tammy Schmidt from Workforce Development navigated guests through the changes in the newly designed Career Zone a career exploration web-site for students. In addition, attendees moved to different classrooms to hear presentations from John Jakubowski, I Sci Western NY, Careers in Life Sciences and Joyce Horner, WNY R-AHEC, Careers in Health and Wellness. The days events concluded with a tour of the May Center highlighting the capitol construction project. The goal of the event was to promote shared resources among businesses and schools and to use the program services that are offered through the local Business Education Agencies. The Event was received with very positive enthusiasm from those that attended and discussions have already taken place to plan the 2011 event.

Wyoming County Business Center News....

Micro Enterprise Loans Available at Low Interest Rates



Are you starting a new business or have an existing business with less than five employees in Wyoming County and can't seem to secure the financing that you need? Then you are in luck. The Wyoming County Business Center, a not for profit local development corporation, has financing available at very attractive interest rates. For businesses locating, or already in one of our identified main street districts of Arcade, Attica, Perry or Warsaw the interest rate is set at fixed rate of one half of prime at loan closing, at today's prime rate that would set the rate at 1.625% for a five year term loan. Rates outside of these designated districts are set on a case by case basis but rarely are more than two percentage points above prime. The maximum loan amount is \$50,000.

Jim Pierce, President of the Wyoming County Business Center says that "small businesses need to look at this program to see if they qualify because it is designed to assist small businesses that may be considered high risk or for individuals that may not have the best credit score. The Micro Enterprise Loan can also be used for gap financing and we are always subordinate to a bank in terms of collateral. For businesses that may not be ready for financing yet they should still reach out to the Wyoming County Business Center because there is a wide variety of assistance available to encourage and support entrepreneurs."

For more information about the Micro Enterprise Loan program and to see if you qualify, please contact Jim Pierce at 237-5080 or email jpierce@wycobusiness.org. To learn more about the Wyoming County Business Center visit the website at www.wycobusiness.org.

Business Membership Application and Rate Sheet

(please use this form to update any changes in your company's information)

*YES! I Want to Support The Wyoming County BEC
as a Future Work-Force Investor*

Business _____

Primary Contact _____

Work Address _____

City, State, Zip _____

Business Phone _____ Business Fax _____

E-Mail _____

Other Contacts _____

Number of Employees _____

Please Send Me More Information On:

- | | |
|--|---|
| <input type="checkbox"/> Becoming a Board Member | <input type="checkbox"/> Presenting to Students |
| <input type="checkbox"/> Being a Guest Speaker | <input type="checkbox"/> Hosting Student Tours |
| <input type="checkbox"/> Junior Achievement | <input type="checkbox"/> Serving on a committee |
| <input type="checkbox"/> Hosting Teacher Tours | <input type="checkbox"/> Hosting a Job Shadow |

2010 Membership Fee Structure and Rates

Corporate and Non-Corporate Future Work-Force Investor

Fee Structure	Membership Level
___ \$ 750.00	Corporate
___ \$ 500.00	Corporate
___ \$ 300.00	Excelsior
___ \$ 150.00	Excelsior
___ \$ 95.00	16-100 Employees, Standard
___ \$ 50.00	1-15 Employees, Standard/Associate Member

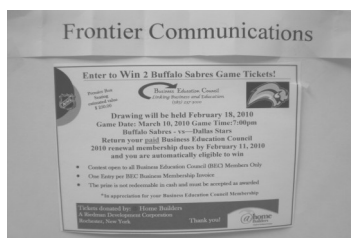
Please return to: Wyoming County Business Education Council

6470 Route 20A Suite 3

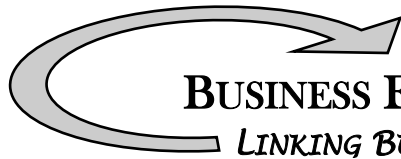
Perry, New York 14530

Fax # (585) 237-0231

Thank You!



Winner of the 2010
membership prize drawing
Congratulations Bob Smith
of Frontier Communications



BUSINESS EDUCATION COUNCIL

LINKING BUSINESS AND EDUCATION

2010 MEMBERSHIP

Amherst

Eaton Office Supply

Arcade

Creekside Fabrics & Quilts
Genesee Community College
Koike Aronson, Inc.
Neighbor to Neighbor News
Ortel Supply, Inc.
Pioneer Credit Recovery
Prestolite Electric, Inc.
Ward and Kutzuba Law Offices

Attica

Attica Auto Supply & Hardware
Attica PennySaver
Attica Veterinary Clinic P.C.
Joseph A. Craddock, DDS
L. Breton Construction
Dadd & Robinson Law Office
Tompkins Insurance Agencies
Town of Attica

Batavia

The Bank of Castile
Freed Maxick & Battaglia, PC,
Lake Plains Community Care Network

Bliss

McCormick Farms

Castile

Robert Bowles, CPA
Castile Ag Service, LLC
D.J. Beardsley & Sons
Town of Castile
Wy Co Tourist & Promotion

Cowlesville

Law Offices of Michael Mohun

East Aurora

Bovis Lend Lease, LMB, Inc.

Gainesville

Woodstream Campsite

Genesee

Frontier Communications

Java Village

Catered Creations, Inc

LeRoy

Kelly Services

Mt. Morris

ARC Livingston-Wyoming

Perry

4-S Theatre & Restaurant
ACO Acquisitions
Arts Council for Wyoming Cty
Community Action for Wy. Cty
Beardsley Builders
Complete Payroll Processing
Creative Foods
Daryl's Pizzeria
Dueppengiesser Dairy Co.
Emerling Farms LLC
Family Furniture
Hart's Insurance
J.N. White Associates, Inc.
Paragon Silk Screening
Perry Market Place
Perry Veterinary Clinic
Signlanguage, Inc
Town of Perry
West's Bookkeeping Service
W. Glenn Sedam
WY CTY Business Center
WY Co Chamber of Commerce
Wyoming County IDA

Portageville

VanSlyke's Dairy Farm

Rochester

Campus Construction
Clark Patterson Lee Associates
Jim Nicholson

Silver Springs

Decisions Catering, LLC
Morton Salt
Silver Lake Marine

Varysburg

Byrncliff Conference Center
H.G. Miller Farms

Warsaw

Carmichael & Reed Monuments
Cornell Cooperative Extension
DiSalvo's Pizzeria-Sub Shop
Eastside Nursing Home
Edward Hulme Construction
Fairview Paper Box Corporation
Five Star Bank
Genesee Community College
GVTA Federal Credit Union.
Gillen & Wellman
Literacy Volunteers for Wy. Co.
Montgomery's Building Supply
Sinclair Pharmacy
Smitty's Amber Lantern
The Cloisters
Warsaw Chamber of Commerce
Warsaw PennySaver
Western New York Rural AHEC
WCCH Systems
Weeks Funeral Home, Inc.
Wyoming Transit Service
Yummies

Wethersfield

Drasgow, Inc.

Wyoming

Carlson Studio

Educational Partnerships

Attica School District
Letchworth School District
Perry School District
Pioneer School District
Warsaw School District
Wyoming School District
GV Educational Partnership

Thank you for
your Continued support!

*Your BEC Membership
is Key to our success*



2010 Corporate Members

*ACO Acquisitions
ARC Livingston-Wyoming Counties
Attica Auto & Hardware
Bovis Lend-Lease, Inc.
Campus Construction
Clark Patterson Lee Associates
Complete Payroll Processing
Creative Foods
Five Star Bank
Genesee Community College
Koike Aronson
McCormick Farms
Morton Salt
Perry Veterinary Clinic
Pioneer Credit Recovery
Prestolite Electric
The Bank of Castile
Wy Co Chamber of Commerce
Wy Co Community Hospital
Wy Co IDA*

2010 New Members:

- *Beardsley Builders*
- *Creative Foods*
- *Hulme Construction*
- *West's Bookkeeping Services*
- *Wy Co Tourist & Promotion*
- *Yummies*



BUSINESS EDUCATION COUNCIL
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Perry, New York 14530
(585) 237-3010 Ext. 111
lleblond@rochester.rr.com
www.wycobec.org



Save the Dates:

Wyoming County United Way Campaign Final Celebration
Wednesday, June 16th, 2010 11:30am
Charcoal Corral, Perry, NY

Perry Middle School Employability Certificate Presentation
June 17, 2010 1:30pm
Middle School Auditorium

Wyoming County Pike Fair
August 14-21, 2010

Get your Business Information to us so we can highlight your business at our fair booth

LIVE UNITED



Designation # 9001
A Service Provider for:
United Way of Wyoming County